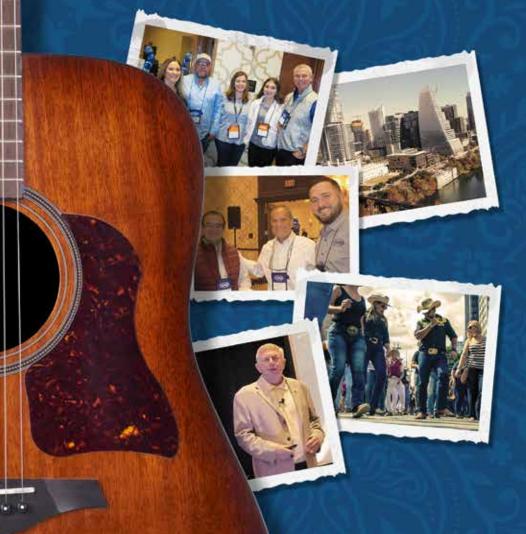
COME JOIN THE IPIA IN

HILTON AUSTIN * NOVEMBER 13-16, 2023





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Invitation From Our Chairman



As Chairman of the International Packaged Ice Association, it is my pleasure to invite you to the 106th Annual Convention & Trade Show being held November 13-16, 2023, at the Hilton Austin in Texas. Hundreds of likeminded industry professionals join us each year to enjoy networking, education, innovative solutions, and fun that

we offer. With a vibrant city like Austin as our backdrop, you will not want to miss this event!

The "Live Music Capital of the World" will provide a unique energy to the convention. The Hilton Austin, in the heart of downtown, is right in the center of the action with access to live music venues, restaurants, and historical attractions. With spacious rooms, a rooftop pool, and on-site dining (including the Austin Taco Project with its integrated Top Golf Suite, a full-service Starbucks, and the lively Cannon and Belle Bar & Restaurant) there is no shortage of opportunities to experience the city and relish in the nightlife.

This year's convention agenda reflects the spirit of Texas, with exciting opportunities for offsite activities as well as a rustic Chairman's party theme sure to please the country folk. At the heart of this gathering is our spectacular Trade Show. With over 9 hours of quality Exhibit Hall time built into the agenda, we offer multiple occasions to network with your industry peers. This year's Exhibit Hall will feature 17,000 square feet of space, full of supplier companies showcasing equipment, services, and innovations for the packaged ice industry.

Both the city of Austin and the IPIA convention truly hold something for everyone. I hope you will join us and experience the value that a visit to our convention holds for longtime industry veterans and newcomers alike, combined with the fun that we are sure to experience in this lively city. I look forward to seeing you in November!

Jarrod Snyder, IPIA Chairman





✓ IPIA 2023 CONVENTION AGENDA ★ (Subject to change)

SUN NOVEMBER 12 (Early Arrival Day)	9:00 am-1:00 pm 11:30 am-5:00 pm 12:00 pm-9:00 pm 2:00 pm-5:00 pm 6:00 pm-9:00 pm	Executive Committee Meeting Registration/Hospitality Desk Supplier Optional Exhibit Set-Up (Restricted to Suppliers only) Board of Directors/Committee Meeting Board of Directors/Committee Dinner (Offsite) or Dinner on your own		
MON NOVEMBER 13	6:30 am-1:30 pm 7:30 am-4:30 pm 7:30 am-8:00 pm 8:00 am-1:00 pm 10:15 am-12:30 pm 1:30 pm-2:15 pm 2:15 pm-4:15 pm 4:30 pm-7:30 pm	18th Annual Mel Eads Memorial Golf Tournament** Supplier Exhibit Set-Up (Restricted to Suppliers only) Registration/Hospitality Desk Pre-Convention Training: PIQCS Refresher** Optional Activity: Austin City Bus Tour** First Timers/Applicants Welcome & Meetup Welcome Opening Session — Award Presentations, Gold Sponsor Presentations, & Featured Panel Exhibit Hall Grand Opening and Reception		
TUES NOVEMBER 14	7:00 am-7:30 am 8:00 am-5:00 pm 8:00 am-9:30 am 8:00 am-10:00 am 8:30 am-9:45 am 9:00 am-10:30 am 9:30 am-10:00 am 10:00 am-10:15 am 10:15 am-12:30 pm 12:45 pm-3:15 pm 3:15 pm-3:0 pm 3:30 pm-5:00 pm 6:15 pm-10:00 pm	Roger Breisch Memorial Fun Run/Walk Registration/Hospitality Desk Breakfast in the Exhibit Hall Exhibit Hall Open Canadian Association of Ice Industries Breakfast Meeting Ladies/Spouse Activity (must be registered to attend) Coffee Break inside Exhibit Hall Coffee Break/Refreshments for Focus Sessions Focus Sessions Exhibit Hall Lunch (12:45 pm-2:15 pm)/Exhibit Hall Open (12:45 pm-3:15 pm) Coffee Break/Refreshments for Annual Business Meeting Annual Business Meeting & Award Presentations Chairman's Party: A Rustic Evening at the Farmstead (Offsite transportation will be provided)		
WED NOVEMBER 15	7:00 am-7:30 am 8:00 am-12:00 pm 8:00 am-9:30 am 8:00 am-10:00 am 8:30 am-9:45 am 10:00 am-10:15 am 10:00 am-5:00 pm 10:15 am-12:00 pm 12:15 pm-12:30 pm 12:30 pm-3:30 pm 2:30 pm	Roger Breisch Memorial Fun Run/Walk Registration/Hospitality Desk Breakfast in the Exhibit Hall Exhibit Hall Open Past Chairman's Breakfast Coffee Break for Focus Sessions Exhibit Hall Teardown Focus Sessions Load Buses for Plant Tour Plant Tour and Lunch Optional Activity — Clay Shooting** Transportation will be provided from the plant tour to Capital City Clays and back to the hotel. (RSVP required) Final Cocktail Reception and Passing of the Gavel		
THURS NOVEMBER 16		Safe Travels Home!		

MONDAY Pre-Convention Training Offering** November 13 ■ 8:00 am – 1:00 pm **PIOCS Refresher** Led by Chris Dunn, DunnWorks, LLC

Visit packagedice.com/2023-convention for details and registration. **Additional fees apply.



Focus Sessions *





TUESDAY November 14 | 10:15 am - 11:15 am What You Don't Know-**CAN Hurt You! A Guide** to Drama-Free HR Karen A. Young, SPHR, SHRM-SCP, Founder & President, **HR** Resolutions

This topic can place fear in the bravest of business professionals. Karen will share strategies on compliance concerns and more to help you reduce risks and increase your effectiveness. Learn how to attract and retain employees by reducing drama at work. Karen makes HR significantly less intimidating for the 'Accidental HR™ Manager'!



TUESDAY November 14 | 11:15 am - 12:30 pm **Generational Differences:** A Unique Set of Values, **Needs, and Worldviews** Jim Rowell, CEO & Co-Founder, Rising Sun Consultants

From Traditionalists to Millennials, Jim will provide you with an understanding of the origin and practical strategies for working with the various generational groups present in today's workforce. With more than 30 years of personal passion toward the development of thoughtful leadership practices, Jim helps companies in building healthy organizational cultures. Join this session for informative tips on how to best work together, along with some fun!





TUESDAY November 14 | 3:30 pm (during Annual Business Meeting) **Public Affairs Update** Chris Lamond, Thorn Run Partners

Chris Lamond, IPIA's public affairs consultant, will share the successes of the Public Affairs committee and ongoing efforts, as well as an outlook for the future.



WEDNESDAY November 15 ■ 10:15 am – 11:15 am **Cybersecurity Hygiene: Protect Yourself and Your Organization** C. Devalle Clay, USN, Ret, CDPSE Cybersecurity Training Manager

This session will examine the many different ways attackers hack into our critical infrastructures, organizational networks, and technologies. How an attacker uses social engineering techniques to choose their target and prepare their attack will be shared. This information will place management and organizations in a better position to plan and prepare for, respond to, and recover from targeted cyber-attacks. Attendees will receive valuable information on cyber-attack prevention, mitigation, and response.



WEDNESDAY November 15 ■ 11:15 am – 12:00 pm **PIQCS Audits Review** Chris Dunn, DunnWorks, LLC

Chris Dunn, IPIA Food Safety Consultant, will review the latest on the PIQCS program, including the most recent commonly cited non-conformances, and the continued implementation of the Food Safety Modernization Act.

Convention Activities *

MONDAY

November 13 **I** 6:30 am - 1:30 pm (Meet in lobby 6:30 am; shotgun start 8:00 am; arrive back at hotel 1:30 pm

18th Annual IPIA Mel Eads Memorial Golf Tournament**

Cost: \$195.00 – Includes breakfast and transportation.



Our IPIA Annual golf tournament will be held at Hyatt Regency Lost Pines Golf Club located near Austin, Texas. Featuring (3) different settings within the Texas wilderness, the course is surrounded by rolling prairies, wooded ridgelines and native pecan trees offering a true Texas golfing experience.

MONDAY

November 13 I 10:15 am - 12:30 pm (Meet in lobby at 10:00 am)

Optional Activity: Austin City Bus Tour**

Cost: \$45.00

Join us for Austin's favorite "bucket list tour" of this vibrant city. We will visit major landmarks including the stunning capitol building, unique city murals, food trucks and hidden gems that only a local would know about. Our tour guide will share details about Austin's art, music, culture, food, history, parks, famous people and all the things that "Keep Austin Weird."

TUESDAY

November 14 ■ 9:00 am - 10:30 am

Ladies/Spouse Continental Breakfast

Cost: Included in spouse/ guest package - advance RSVP is required.

All ladies/spouses are invited to join the Chairman's wife, Korie Snyder, for a light continental breakfast, coffee, and conversation in their suite.



6:15 - 10 pm



COST

Included in Full or Spouse/Guest registration.

CHAIRMAN'S PARTY

A Rustic Evening at the Farmstead

Barr Mansion is the host of our 2023 Chairman's Party
A Rustic Evening at the Farmstead. We are excited to take you offsite
to experience this amazing venue just outside of downtown Austin.
Barr Mansion is the essence of contemporary, organic beauty —
offering natural settings and exceptional, farm-to-table cuisine.

This 1898 Victorian Mansion built on seven acres of lush farmland features
unique buildings that are full of charm and character, surrounded by
beautiful landscape and gardens you will fall in love with the moment you
step on site. Celebrate the rustic elegance of Texas at the IPIA Chairman's
Party! After dinner, sit by a relaxing fire pit, or retreat to the Farmstead,
a modern take on an open-aired pavilion and enjoy music by a local
Austin Band, The Country Worms. They are well known in the Austin music
scene for their eclectic vibe, vintage look and brilliant original tunes.
Dust off your boots, choose your favorite country western or rustic chic
attire, and get ready to enjoy an evening under the starry Texan sky.

WEDNESDAY

November 15 | 12:15 pm

Ice Plant Tour & Lunch

Cost: No cost – included in convention registration - Advance RSVP is required.



Please join us for a tour and lunch at the Austin Reddy Ice plant, located at 7901 Springdale Rd., Austin, TX 78724.



WEDNESDAY

November 15 2:30 pm Clay Shooting**

Cost: \$40.00

Get recall for conterior at Capital City Clays, a local de snooting range in Austin, TX.

FAST FACTS HOTEL ADDRESS 500 East 4th Street Austin, TX 78701 512.482.8000 HOTEL RATE \$269 per night, plus taxes **ONLINE BOOKING** Go to packagedice.com. Hotel link is under 2023 convention section. **BOOKING BY PHONE** Call 512.482.8000 and request the IPIA rate. **AIRPORT** Fly into Austin-Bergstrom International Airport (AUS). PARKING

SELF

\$38 per day

VALET

\$54 per day

NOVEMBER WEATHER

Temperature is typically an average daytime high of 71 degrees and average night time low of 50 degrees.





★ CONVENTION HOTEL ★





HILTON AUSTIN

Our host hotel, the Hilton Austin, is in the heart of the vibrant live music scene and walking distance to the East Sixth Street nightlife and picturesque Rainey Street Historic District. It has multiple onsite dining options as well as a rooftop pool that overlooks the city.

Our IPIA rate is \$269 per night plus taxes. The hotel offers a range of King/Double Queen beds with options to upgrade for varying views or suite options.

RESTRURANTS & BARS - The hotel has (3) restaurants/bars for guests to enjoy.

- CHNNON + BELLE Texas-fresh restaurant (including a bourbon bar) - featuring farm to table comfort fare in a defined yet relaxed space.
- **AUSTIN TACO PROJECT** This is a lively hot spot that takes tacos paired with custom cocktails and interactive gaming (Top Golf Swing Suite) and dining to a new level.
- STARBUCKS COFFEE BAR You can enjoy your favorite Starbucks morning beverage/snack or sandwiches for lunch with a full coffeehouse experience.







HOTEL SLEEPING ROOMS

IPIA Special Rate: \$269.00 plus 8.25% sales tax and 17% hotel occupancy tax.

AIRPORT INFORMATION

The closest airport is the Austin-Bergstrom International Airport (AUS) which is located 7 miles (14 minutes) from the hotel.

HILTON AUSTIN AMENITIES INCLUDE:

- Multiple onsite restaurants/bars
- Onsite Starbucks coffee shop
- Rooftop pool overlooking the city
- Fitness center
- Walking distance to live music venues and nightlife including the Rainey Street Historic District
- Business center
- Complimentary wi-fi

PARKING

Onsite covered and secured self-parking is \$38 per day and valet parking is \$54 per day. There are also offsite parking locations nearby in the downtown area.

SLEEPING ROOM LOCATIONS AND TYPES

The hotel offers a range of King/Double Queen rooms with the options to upgrade for varying views or suites.

HOTEL ONLINE RESERVATIONS

Please go to packagedice.com under the Events & News, 2023 Convention section for the link to hotel sleeping room reservations.

RESERVATIONS BY PHONE

We recommend using the online link, but if you prefer to call, dial 512.482.8000 and request the IPIA rate.

SLEEPING ROOM GUARANTEE

Credit card guarantee along with a first night's deposit will be required to hold your reservation. Any cancellations made within 72 hours of arrival day will forfeit (1) night's room & tax.





austin. Texas

is the location for the IPIA's 106th Annual Convention. This is a city that is known for its lively music scene, art and culture, unique food & cocktails, and memorable outdoor experiences.

WHAT MAKES AUSTIN DIFFERENT?

Live music is everywhere you go in Austin.

Austin-Bergstrom International Airport (AUS) is located just 7.5 miles/ 15-20-minute drive from the downtown area.

Nearby Hill Country offers wineries, outdoor experiences, and views that are second to none.

Unique murals and street art throughout the city.

Austin is famous for the wide range of food trucks/ trailers throughout the city and outskirts that have become an integral part of the Austin "food" scene.

It is the capital of Texas and has the 2nd largest Capitol building in the U.S.

We hope you will join us in Austin, Texas...the Live Music Capital of the World!



PRE-CONVENTION TRAINING OFFERINGS**

PIQCS Refresher:

Monday, November 13 8:00 am - 1:00 pm Led by Chris Dunn, DunnWorks, LLC

DOT Supervisor Training:

Monday, November 13 8:30 am – 12:30 pm Led by Jeff Davis, Fleet Safety Services, LLC

Visit packagedice.com/ 2023-convention for details and registration.

If you need assistance with your registration or need a hard copy of the registration form, please contact Suncoast Meetings at ipia@suncoastmeetings.com or 813.852.1977.

CANCELLATION POLICY

Refunds for registration fees will be granted if they are received 30 days prior to the start of the Convention (Friday, October 13, 2023). There is no charge for substitutions/name changes. A \$50 processing fee will apply to all refunds requested more than 30 days prior to arrival date.

Cancellations prior to 7 days (but within a month) will be subject to a \$150 processing fee. There will not be any refunds within 7 days prior to the convention although substitutions/name changes from the same company will be at no charge. Refunds for Pre-Convention training, golf and optional tours require notice by Friday, October 27, 2023.

IPIA 2023 Convention Registration Details

	EARLY BIRD (Ends 9/6/23)	REGULAR (9/7/23-10/12/23)	LATE (10/13/23-Convention)
Member Full Registration	\$710	\$785	\$885
Member Exhibit Hall Pass	\$485	\$560	\$660
Non-Member Full Registration	\$990	\$1065	\$1165
Non-Member Exhibit Hall Pass	\$675	\$750	\$850
Spouse/Guest Package (must be accompanied by a full registration)	\$555	\$630	\$730

FULL REGISTRATION INCLUDES:

- Access to all Convention & Trade Show events, except for optional tours and activities
- All events in the Exhibit Hall, including (2) Breakfasts, (1) Lunch, and Welcome Reception
- Ice Plant Tour/Lunch
- · Chairman's Party and Final Cocktail Reception
- · Access to all education sessions
- Ladies/Spouse Continental Breakfast

EXHIBIT HALL PASS INCLUDES:

- All events in the Exhibit Hall, including (2) Breakfasts, (1) Lunch, and Welcome Reception
- Ice Plant Tour/Lunch

Note: Supplier must first have (1) full registration from company

SPOUSE/GUEST PACKAGE:

(only available when accompanied by a full registration from same company)

- · All events in the Exhibit Hall, including (2) Breakfasts, (1) Lunch, and Welcome Reception
- Ice Plant Tour/Lunch
- Chairman's Party and Final Cocktail Reception
- · Ladies/Spouse Continental Breakfast



Suppliers must be an IPIA member and have an Exhibit booth to attend. The registration fees above are in addition to the Exhibit Hall booth fee.

REGISTRATION POLICIES

Attendee Badges – All paid registration categories (i.e. full registration vs. Exhibit Hall pass) will be identified by the attendee's badge holder color. Badges are monitored at all events. Badges cannot be shared between multiple attendees. Badges are non-transferable except for substitutions/name changes from the same company.

Registration Packages – Attendees are allowed into the events for which they have paid for, as outlined under the "Registration Options" section.

- For the online registration link, please visit the packagedice.com website under Events & News/2023 Convention.
- · Individual event tickets are not sold in advance.
- Golf tournament and optional tour refunds require notice by Friday, October 27, 2023. Name changes only are permitted after this date but no refunds.

Payment – You have the option to pay by check or credit card. There is a 4% processing fee added to your invoice to pay by credit card. If you do not want to pay this fee, please be sure to send in check payment within (30) days of submitting your registration and no later than October 2, 2023.

Checks - All checks should be made payable to IPIA and mailed to the IPIA office at 1519 Dale Mabry Highway, Ste 202, Lutz, FL 33548.

Visit packagedice.com/2023-convention to register.

^{**}Additional fees apply.