



IPIA 105TH CONVENTION & TRADE SHOW
NOVEMBER 8-11, 2022
JW Marriott Las Vegas Resort & Spa



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AN INVITATION FROM OUR CHAIRMAN



On behalf of the International Packaged Ice Association, I am pleased to invite you to attend the 105th IPIA Annual Convention and Trade Show, to be held November 8-11, 2022 at the JW Marriott Las Vegas.

The JW Marriott Las Vegas is only minutes away from the Las Vegas Strip, yet is nestled into 50 acres of lush garden landscape. The resort is the perfect backdrop for our gathering, offering numerous amenities on site including the Rampart Casino, the recently-renovated and luxurious Spa Aquae, and several outstanding dining options.

We are happy to offer several opportunities built into our schedule to visit the Las Vegas Strip and take advantage of all it has to offer. We are featuring an optional daytime tour to the North Strip, along with an evening party bus excursion to Downtown Las Vegas/Fremont Street. Spouses also have the opportunity to take a trip to Downtown Summerlin to have lunch and do some shopping.

Our Chairman's Party this year will be *The Roaring 20s: A Night at the Speakeasy*. Start planning your 1920s attire now-whether flapper, gangster, silent screen star, or give it your own personal spin - and on the night of, be sure to have the password from your invitation to gain entry to the party.

The Trade Show is always the star of our convention. With 15,000 square feet of exhibit hall space this year, our Associate/Supplier members will be on hand to discuss equipment, services, and new technology for the packaged ice industry. This year, we have the option for outdoor exhibit space as well, allowing the opportunity for our exhibitors to feature truck bodies and larger pieces of equipment.

Don't miss our host of other events, including the 17th Annual Mel Eads Memorial Golf Tournament (being held at TPC Las Vegas), the Roger Breisch Memorial Fun Run/Walk, our informative and industry-focused education/focus sessions, and a visit to Reddy Ice Las Vegas, who has graciously offered to host our Ice Plant Tour.

Whether attending primarily for business, pleasure, or a bit of both, our Annual Convention and Trade Show has something for everyone. I hope you will join us and take advantage of the many business development and networking opportunities within our convention, along with the beautiful, lively location that Las Vegas has to offer.

I look forward to seeing you in November!

Chris Morse, IPIA Chairman

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HOST HOTEL – JW Marriott Las Vegas Resort & Spa

Get ready to surround yourself in comfort and luxury at the JW Marriott Las Vegas Resort & Spa for the IPIA 105th Convention & Trade Show. Located just minutes from the Las Vegas Strip and Red Rock Canyon, this Mediterranean-style retreat is close to the action but feels a world away from the hustle and bustle.

Step into luxurious rooms and suites (starting at 561 square feet!) with pillowtop bedding, jetted tubs, rainfall showers, and many rooms with balconies.

If you're seeking relaxation, stretch out in a cabana by the expansive outdoor waterfall pool or book an appointment at the luxurious 40,000 square foot Spa Aquae, which also offers a salon, fitness center, and pool.

Looking for some fun? Aside from the lively on-site Rampart Casino with all the gambling options and multiple bars to gather, there are also tons of options nearby. Tee off on the

adjacent championship TPC Las Vegas golf course, experience a

day of nature at the nearby Red Rock Canyon Conservation area or enjoy shopping and dining in nearby Summerlin.

The ultimate Vegas getaway awaits you at the JW Marriott Las Vegas!



WHAT HAPPENS HERE...ONLY HAPPENS HERE!

One thing is for certain – Las Vegas needs no introduction! The city has earned its spot as one of the most popular tourist destinations on earth. From the Strip, with its world class entertainment and experiences for all, to the awe-inspiring Hoover Dam and Red Rock Canyon, there are many nearby attractions all easily accessible from our host hotel.

UNBEATABLE FOOD SCENE!

The JW offers extraordinary cuisine options from Italian, Japanese, American and International fare in its resort restaurants. There are also plenty of options to dine on the strip, including celebrity restaurants as well as a wide range of unique independent restaurants nearby. Get ready to enjoy some of the best cuisine around!



JW MARRIOTT LAS VEGAS RESORT & SPA

IPIA 105TH CONVENTION AGENDA *Agenda Subject to Change***MONDAY, NOVEMBER 7, 2022 (Early Arrival Day)**

9:00 am – 1:00 pm	Executive Committee Meeting
11:30 am – 5:00 pm	Registration/Hospitality Desk
12:00 pm – 9:00 pm	Supplier Optional Exhibit Setup (<i>Restricted to Suppliers only</i>)
2:00 pm – 5:00 pm	Board of Directors/Committee Meeting
6:30 pm – 9:00 pm	Board of Directors/Committee Dinner (<i>meet in lobby</i>) or Dinner on your own

TUESDAY, NOVEMBER 8, 2022

7:00 am – 1:30 pm	17th Annual Mel Eads Memorial Golf Tournament** – <i>Meet in lobby for transportation; 8:00am shotgun</i>
7:30 am – 4:30 pm	Supplier Exhibit Setup (<i>Restricted to Suppliers only</i>)
7:30 am – 8:00 pm	Registration/Hospitality Desk
8:00 am – 2:00 pm	Pre-Convention Training: PIQCS Refresher**
10:00 am – 2:00 pm	Optional Activity – Shopping/Sightseeing Las Vegas Strip**
2:15 pm – 3:00 pm	First Timers/Applicants Welcome & Meetup
3:15 pm – 4:45 pm	Welcome Opening Session - Award Presentations & Gold Sponsor Presentations
5:00 pm – 8:00 pm	Exhibit Hall Grand Opening & Reception
8:15 pm – 9:45 pm	Party Buses to the Las Vegas Strip/Fremont Street
10:15 pm – 12:30 am	IPIA Party Buses back to the JW Marriott Las Vegas

WEDNESDAY, NOVEMBER 9, 2022

7:00 am – 7:45 am	Roger Breisch Memorial Fun Run/Walk
8:00 am – 5:00 pm	Registration/Hospitality Desk
8:30 am – 9:45 am	Breakfast in the Exhibit Hall
8:30 am – 11:00 am	Exhibit Hall Open
8:30 am – 9:45 am	Canadian Association of Ice Industries Breakfast Meeting
9:45 am – 10:15 am	Coffee Break inside Exhibit Hall
10:00 am – 2:00 pm	Ladies/Spouse Activity – Shopping in Downtown Summerlin
11:00 am – 11:15 am	Coffee Break/Refreshments for Annual Business Meeting
11:15 am – 12:45 pm	Annual Business Meeting & Award Presentation
1:00 pm – 3:30 pm	Exhibit Hall Lunch (1:00pm - 2:00pm) Exhibit Hall Open (1:00pm - 3:30pm)
3:30 pm – 3:45 pm	Refreshment Break
3:45 pm – 5:30 pm	Education/Focus Sessions
7:00 pm – 10:00 pm	Chairman's Party – <i>The Roaring 20s: A Night at the Speakeasy</i>

THURSDAY, NOVEMBER 10, 2022

7:00 am – 7:45 am	Roger Breisch Memorial Fun Run/Walk
8:00 am – 12:15 pm	Registration/Hospitality Desk
8:00 am – 10:00 am	Exhibit Hall Open
8:00 am – 9:30 am	Breakfast served in Exhibit Hall
8:30 am – 9:45 am	Past Chairman's Breakfast
10:00 am – 10:15 am	Coffee Break for Focus Sessions
10:00 am – 5:00 pm	Exhibit Hall Teardown
10:00 am – 12:15 pm	Focus Sessions
12:45 pm	Buses depart for Ice Plant Tour & Lunch
3:00 pm – 4:00 pm	Buses return back to hotel after Ice Plant Tour
5:30 pm – 7:15 pm	Final Cocktail Reception - <i>Passing of the Gavel and Hall of Fame Presentation</i>

FRIDAY, NOVEMBER 11, 2022

Safe Travels Home!

**Additional Fees apply



FOCUS SESSIONS



PUBLIC AFFAIRS UPDATE

Chris Lamond, Thorn Run Partners

Wednesday, November 9 | 11:15 am

(during Annual Business Meeting)

Chris Lamond, IPIA's public affairs consultant, will share the successes of the Public Affairs committee and outlook for the future.

AMMONIA SAFETY

Larry Aleksandrich

Wednesday, November 9 | 3:45 pm – 4:15 pm

Larry Aleksandrich, an ammonia safety engineer, will be joining us to speak in an interactive session about safety, ammonia, chemicals, and your ice plant. He is an expert on this topic and has testified before Congress as well as helped many ice plant owners with challenges related to these issues. Larry is a great resource on this topic, so be sure to bring your ammonia-related questions!

ROUNDTABLE DISCUSSIONS

Wednesday, November 9 | 4:15 pm – 5:30 pm

The roundtable discussions provide an exchange of ideas on important topics impacting the packaged ice industry to include current trends affecting the industry. Competitive Energy Services will join the energy savings conversation to share thoughts on renewable energy procurement, sustainability, and demand side management. Come prepared for interactive discussions. This is a great opportunity to share knowledge with your fellow colleagues!



FLEET SAFETY AND DEPARTMENT OF TRANSPORTATION COMPLIANCE

Jeff Davis, C.D.S., Fleet Safety Services, LLC

Thursday, November 10 | 10:15 – 11:15 am

Jeff Davis is the principal of Fleet Safety Services, LLC. He has over 27 years of motor carrier safety and compliance experience and is a Certified Director of Safety. In this session, Jeff will share information on the implementation of electronic logs, safety regulation compliance, driver shortages, alcohol and drug violations database, CDL certification requirements, and other fleet safety matters. Jeff will provide updates on the latest DoT compliance requirements.



PIQCS/FSMA REVIEW

Chris Dunn, DunnWorks, LLC

Thursday, November 10 | 11:15 am – 12:15 pm

Chris Dunn, IPIA Food Safety Consultant, will review the latest on the PIQCS program, including the most commonly cited non-conformances of 2022, and the continued implementation of the Food Safety Modernization Act.



ICE PLANT TOUR & LUNCH

Thursday, November 10, 2022 | 12:45 pm – 4:00 pm



REDDY ICE COMPANY

1201 Searles Avenue, Las Vegas, Nevada 89101



Please join us for a tour and BBQ lunch at the Las Vegas Reddy Ice Plant (*no cost – included in convention registration but RSVP is required*).

HOST HOTEL INFORMATION – JW MARRIOTT LAS VEGAS RESORT & SPA



IPIA SPECIAL RATE

\$205 per night, plus 13% hotel room tax.

AIRPORT INFORMATION

The closest airport to the hotel is Harry Reid International Airport (LAS) which is located (16) miles/25-35 minutes from the hotel.

AMENITIES INCLUDE

- Multiple on-site restaurants and cafes
- Spa Aquae, a full-service spa with (36) treatment rooms, whirlpool, steam room, sauna, fitness classes, and more (IPIA members get a 25% Discount)!
- On-site Rampart Casino
- Adjacent to the TPC Las Vegas golf course
- Outdoor hydrotherapy circuit pool with co-ed whirlpool, steam, and sauna
- 24-hour fitness center
- Free self-parking

RESORT FEE

We have negotiated a reduced resort fee of **\$19.99** per night (normally \$29.99 per night) which includes:

- Enhanced high speed internet access in guest rooms
- (2) bottled waters daily
- Access to the fitness and wellness experiences at Spa Aquae
- Six (6) drink coupons
- One (1) complimentary gift from the Spa Aquae boutique
- \$20 in free casino offers

PARKING

Complimentary Self and Valet Parking for all attendees

SLEEPING ROOM LOCATIONS AND TYPES

The IPIA room block consists of a combination of King and Double/Double (2 full-sized beds) rooms.

HOTEL RESERVATION LINK – Please go to www.packagedice.com under the Events & News, 2022 Convention section for the link to hotel sleeping room reservations.

RESERVATIONS BY PHONE – We recommend using the online link but if you prefer to call, dial (702) 869-7017 for reservations and let them know you are with IPIA.

SLEEPING ROOM GUARANTEE – A credit card guarantee along with a first night's deposit will be required to hold your reservation. Any cancellations made within 72 hours of arrival day will forfeit (1) nights room & tax.

	EARLY BIRD (Ends 9/6/22)	REGULAR (9/7/22 – 10/7/22)	LATE (10/8/22 – Convention)
Member Full Registration	\$700	\$775	\$875
Member Exhibit Hall Pass	\$475	\$550	\$650
Non-Member Full Registration	\$980	\$1,055	\$1,155
Non-Member Exhibit Hall Pass	\$665	\$740	\$840
Spouse/Guest Package <i>(must be accompanied by full registration)</i>	\$545	\$620	\$720

PRE-CONVENTION TRAINING - PIQCS REFRESHER – Tuesday, November 8, 2022 8:00am – 2:00pm

See registration details & pricing on full page flyer or IPIA website.

FULL REGISTRATION	EXHIBIT HALL PASS (Member/Non-Member)	SPOUSE/GUEST PACKAGE <i>(only available when accompanied by a full registration from same company)</i>
INCLUDES:	INCLUDES:	INCLUDES:
<ul style="list-style-type: none"> Access to all Convention & Trade Show events, except for optional tours and activities. All events in the Exhibit Hall, including (2) Breakfasts (1) Lunch, and Welcome Reception Party Bus Transportation on Tuesday night Ice Plant Tour/Lunch Chairmans' Party and Final Cocktail Reception Access to all education sessions Ladies/Spouse Activity: Transportation to Downtown Summerlin for Shopping 	<ul style="list-style-type: none"> All events in the Exhibit Hall, including (2) Breakfasts, (1) Lunch, and Welcome Reception Ice Plant Tour/Lunch <p><i>Supplier must first have (1) full registration from company.</i></p>	<ul style="list-style-type: none"> All events in the Exhibit Hall, including (2) Breakfasts, (1) Lunch, and Welcome Reception Party Bus Transportation on Tuesday night Ice Plant Tour/Lunch Chairmans' Party and Final Cocktail Reception Ladies/Spouse Activity: Transportation to Downtown Summerlin for Shopping

*Suppliers must be an IPIA member and have an Exhibit booth to attend.
The registration fees listed above are in addition to the Exhibit Hall booth fee.*

REGISTRATION POLICIES

ATTENDEE BADGES – All paid registration categories (i.e., full registration vs. Exhibit Hall pass) will be identified by the attendee's badge holder color. Badges are monitored at all events. Badges cannot be shared between multiple attendees. Badges are non-transferable except for substitutions/name changes from the same company.

REGISTRATION PACKAGES – Attendees are allowed into the events for which they have paid for, as outlined under the "Registration Options" section.

- For the online registration link, please visit the "2022 Convention and Tradeshow" section on www.packagedice.com.
- Individual event tickets are not sold in advance.
- Golf tournament and optional tour refunds are allowed up to 14 days prior to the convention. Name changes only are permitted after this date but no refunds.

PAYMENT – You have the option to pay by check or credit card. There is a 4% processing fee added to your invoice to pay

by credit card. If you do not want to pay this fee, please be sure to send in check payment within (30) days of submitting your registration and no later than October 3, 2022.

CHECKS – All checks should be made payable to IPIA and mailed to the IPIA office at 1519 Dale Mabry Highway, Ste. 202, Lutz, FL 33548.

CANCELLATION POLICY

Refunds for registration fees will be granted if they are received 30 days prior to the start of the Convention (Friday, October 7, 2022). There is no charge for substitutions/name changes. A \$40.00 processing fee will apply to all refunds requested more than 30 days prior to arrival date.

Cancellations prior to 7 days (but within a month) will be subject to a \$100 processing fee. There will not be any refunds within 7 days of arrival, although substitutions/name changes from the same company will be at no charge. Refunds for Pre-Convention PIQCS Training, golf and optional tours require 14 days' notice (Tuesday, October 25, 2022) before the 1st day of the Convention.

If you need assistance with your registration or need a hard copy of the registration form, please contact Suncoast Meetings at ipia@suncoastmeetings.com or (813) 852-1977.

CONVENTION HIGHLIGHTS

Party Bus Transportation to Downtown Las Vegas/ Fremont Street

Tuesday, November 8, 2022 | 8:15pm-12:30am



Hop on a party bus from the JW Marriott Las Vegas and immerse yourself in the spirit of Las Vegas! Cruise your way down to Downtown Las Vegas with music, drinks, and your IPIA friends and colleagues. Hop off the bus to enjoy the sights and sounds of the area, or stay on and ride around town – the choice is yours!

CHAIRMAN'S PARTY The Roaring 20s: A Night at the Speakeasy

Wednesday, November 9, 2022 | 7:00pm-10:00pm



Calling all flappers and gents! Our Chairman, Chris Morse, invites you to wear your finest 1920s gangster and glam garments and join us for a party that's sure to be the bee's knees. Our speakeasy will be open for one night only, so

cut a rug to some jazzy tunes, enjoy a delectable dinner, and indulge in some of our bootlegged booze. Remember, your discretion is paramount during prohibition...but tell all your friends! Admittance by password only.

Final Cocktail Reception

Thursday, November 10, 2022 | 5:30pm-7:15pm



Please join us for a cocktail reception to celebrate our final night together, where we will present the 2022 Hall of Fame award and pass the Chairman's gavel from Chris Morse to Jarrod Snyder.

OPTIONAL EVENTS

17th Annual Mel Eads Memorial Golf Tournament

Tuesday, November 8, 2022 | 7:00am – 1:30pm



TPC Las Vegas is adjacent to the JW Marriott and will be our host for this year's annual golf tournament. The course is "desert elegance" on display. From the stunning backdrop of Red Rock Canyon to the rugged natural landscape, TPC Las Vegas offers a test to the most seasoned of golfers. This is the premier PGA Tour property in Las Vegas, making it a destination for celebrities and PGA Tour players alike. It's no wonder the golf course has been heralded by Golf Digest as one of the "Best Places to Play."

Cost: \$235 – Includes breakfast, beverage cart & transportation

Optional Activity – Shopping/ Sightseeing at the Las Vegas Strip

Tuesday, November 8, 2022 | 10:30am – 2:30pm



Experience the Las Vegas Strip in all its glory! This optional activity will include bus transportation to the heart of the action on Las Vegas Boulevard. From there, you will have ample opportunity to explore the area on your own schedule... shopping, visiting famous hotels, seeing the Bellagio fountain, or having lunch at a chef-inspired restaurant. The opportunities are endless!

Cost: \$30 – Includes bus transportation

Ladies/Spouse Activity – Shopping in Downtown Summerlin

Wednesday, November 9, 2022 | 10:00am – 2:00pm



Spend some time getting to know other industry spouses and enjoy a trip to Downtown Summerlin for some shopping or lunch with friends! Downtown Summerlin features several department stores and a variety of specialty stores including Anthropologie, Lululemon, Nordstrom Rack, Pandora, and Sephora...and be sure to make an obligatory stop into the Red Rock Chocolate Factory for some sweets!